











# Career Tips Thursday - 25 May 2023 Developing EQ in managing your career

**Exercise 1: Emotional Intelligence Self-Assessment** (Adopted from a model by Paul Mohapel)

#### 1.1 Self-assessment

Emotional intelligence (referred to as **EQ**) is your ability to **be aware of, understand and manage your emotions**. Why is EQ important? While intelligence (referred to as IQ) is important, success in life depends more on EQ.

### Take the assessment below to learn your EQ strengths:

Rank each statement as follows. U (Never) I (Rarely	) 2 (Sometimes) 3 (Orten) 4 (Always)		
Part 1 - Self-Awareness – Total:	Part 2 - Self-Management – Total:		
<ul> <li>My feelings are clear to me at any given moment</li> <li>Emotions play an important part in my life</li> <li>My moods impact the people around me</li> <li>I find it easy to put words to my feelings</li> <li>My moods are easily affected by external events</li> </ul>	<ul> <li>I accept responsibility for my reactions</li> <li>I find it easy to make goals and stick with them</li> <li>I am an emotionally balanced person</li> <li>I am a very patient person</li> <li>I can accept critical comments from others without</li> </ul>		
<ul> <li>I can easily sense when I am going to be angry</li> <li>I readily tell others my true feelings</li> <li>I find it easy to describe my feelings</li> <li>Even when I am upset, I am aware of what is happening to me</li> <li>I am able to stand apart from my thoughts and feelings and examine them</li> </ul>	becoming angry  I maintain my composure, even during stressful times  If an issue does not affect me directly, I do not let it bother me  I can restrain myself when I feel anger towards someone  I control urges to overindulge in things that could damage my well-being  I direct my energy into creative work or hobbies		
Part 3 - Social Awareness – Total:	Part 4 - Relationship Management – Total:		
Part 3 - Social Awareness – Total:  I consider the impact of my decisions on other people I can easily tell if the people around me are becoming annoyed I sense it when a person's mood changes I am able to be supportive when giving bad news to others I am generally able to understand the way other people feel My friends can tell me intimate things about themselves It genuinely bothers me to see other people suffer I usually know when to speak an when to be silent I care what happens to other people	Part 4 - Relationship Management – Total:  I am able to show affection My relationships are safe places for me I find it easy to share my deep feelings with others I am good at motivating others I am a fairly cheerful person It is easy for me to make friends People tell me I am sociable and fun I like helping people Others can depend on me I am able to talk someone down if they are very upset		











# My EQ strengths

Mark your total scores to assess your strengths and areas for improvement.

Domain	Score		
Self-Awareness	0 2 4 6 8 10 12 14 16 18 20 22 24	26 28 30 32 34	36 38 40
Self-Management	0 2 4 6 8 10 12 14 16 18 20 22 24	26 28 30 32 34	36 38 40
Social-Awareness	0 2 4 6 8 10 12 14 16 18 20 22 24	26 28 30 32 34	36 38 40
Relationship Management	0 2 4 6 8 10 12 14 16 18 20 22 24	26 28 30 32 34	36 38 40

Measure your effectiveness in each domain using the following key:

**0 – 24** Area for Enrichment: **Requires** attention and development

25 – 34 Effective Functioning: Consider strengthening

**35 – 40** Enhanced Skills: Use as **leverage** to develop weaker areas

# 1.2 Which EQ skill is your strength?

- Self-Awareness
- Self-Management
- Social Awareness
- Relationship Management

#### Using your EQ strength

For your strongest EQ domain, give an example of how you demonstrate your strength in your daily work:

#### 1.3 Which EQ skill has potential for improvement?

- Self-Awareness
- Self-Management
- Social Awareness
- Relationship Management

#### Effects of your EQ strength

For your weakest domain, give an example of how this affects you AND others in your daily work:

#### 1.4 Which EQ skill will you work on?

- Self-Awareness
- Self-Management
- Social Awareness
- Relationship Management

Exercise 2 (on the following page) explores the steps that can be taken to strengthen the selected skill.













# Exercise 2 – Improving your EQ strength

# 2.1 Self-reflection

For your weakest domain, what steps can you take to strengthen yourself in this area? How will this benefit you in your daily work?

2.2 List 3 strategies you will practice based on the tips you received:
1
2
3
2.3 Who do you know who is gifted in your chosen EQ skill and would be willing to provide feedback on your progress?
Name: