

Introducing Don Noble of FERN WEALTH

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UNFCU Advisors has partnered with Fern Wealth for advisory services. Fern Wealth is a Swiss-based boutique firm specializing in financial planning advice.

By partnering with Fern Wealth, UNFCU Advisors is able to fulfil its commitment to provide independent, unbiased and expert guidance on financial planning initiatives.

Don Noble is your dedicated financial advisor from Fern Wealth. He has extensive experience in portfolio reviews, wealth management, trusts and estate planning. Don will work closely with you to help you select the diversified portfolio(s) best aligned with your risk tolerance level and financial objectives.

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On Retirement

On Retirement.....
Your financial life will change!

Preparing for retirement involves planning for the obvious and the unexpected, such as:—

- * Reduction of your income
- * Inflation/the cost of living
- * Management of your pension lump sum
- * Taxes
- * Your health
- * When you, or your partner, may die
- * More time to spend your money

Retirement means you will embark on a new chapter of your life, of at least twenty years, if not more. As a Financial Planner my role is to enable my clients, where possible, to be financially stress free.

To do so I ask the following:

- Have you a written plan?
- At what age do you want to retire?
- Do you know your pension entitlements?
- Have you prepared a budget?
- Where do you want to live?
- What are your tax obligations?
- What currency will you require?

| Client: Date: Monthly Budget Worksheet | | | | |
|---|--|--|---|--|
| | | | | |
| Gross Income | | | | |
| Gross monthly salary | | | | |
| Investment income | | | | |
| Rental income | | | | |
| Pension income | | | | |
| AVS income and other pensions | | | | |
| All other income | | | 1 | |
| Less deductions at source | | | Payroll deductions, pension, AVS, etc | |
| Less monthly provisions for | | | *Some bills paid monthly, others less frequently. (estimate monthly amount) | |
| Housing | | | | |
| Mortgage interest (& cap.repayment) | | | | |
| nsurances (building, contents,) | | | | |
| Repairs & maintenence | | | | |
| Rent paid | | | | |
| Service charges | | | | |
| Taxes | | | | |
| Cantonal & communal (ICC) | | | | |
| Federal (IFD) | | | | |
| Property (taxe foncier) | | | | |
| Utilities | | | | |
| Electricity | | | 1 | |
| Heating oil / gas | | | 1 | |
| Water & sewage | | | 1 | |
| Phone(s), tv, internet | | | | |
| Car(s) | | | | |
| Insurance | | | | |
| Tax | | | 1 | |
| Petrol | | | 1 | |
| Repairs & maintenence | | | | |

| Health Care | Monthly Amount | Annual Amount | Notes |
|--|----------------|---------------|---|
| nealth Care | | | |
| Health insurance (& franchise) | | | |
| Life insurance | | | |
| Leisure, Sport & Entertainment:- | | | |
| Concerts, theatre & cinema | | | |
| Restaurants | | | |
| Sports club fees | | | |
| Vacation expenses | | | |
| Living Expenses | | | |
| Food | | | |
| Clothing | | | |
| Cleaning | | | |
| Gardening | | | |
| Other Expenses | | | List any other expenses not covered by the categories listed previously. |
| Total Expenditure | | | |
| Total Net Income less Total Expenses | | | |
| Surplus Income | | | <= If positive, available for regular savings? <= If negative, then a deficit |
| Notes: | | | • |

Tips to enjoy retirement

- 1) Understand the challenge of a major life change.
- 2) Manage your health.
- 3) Pick the right home.
- 4) Be active!

Questions to ask a Financial Advisor

- How long have you been working as an advisor?
- What professional qualifications do you have?
- Do you focus on any particular areas, such as retirement?
- Have you worked with other clients here?
- Can you recommend other professionals such as an accountant or lawyer?
- How will I be able to track my investment?
- How are you compensated for your services?

Summary

- * Think seriously about your aims and dreams.
- * Have a written plan and prepare a budget.
- * Use expert advice where required.
- * Take investment advice.
- * Seek tax advice.
- * Take currency advice.
- * Seek legal advice.

Any Questions?

Risk disclosure

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Please contact me to set a meeting at your convenience

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